

Department of Fire Services

Madison County Board of Supervisors
1633 West Peace Street
Canton, MS 39046 / 601-855-5511
Minor Norman, County Fire Coordinator

June 1, 2021

To: Board of Supervisors
From: Minor Norman
Subject: Purchase of Platform Ladder Fire Truck

Attached are copies of two Platform Ladder Fire Trucks which the County can purchased using the State of Mississippi Contract Pricing for Fire Trucks. Four vendors were contacted but only two could meet the County's deadline of August 2021. Those two vendors are Emergency Equipment Professionals who offer a Pierce Platform Ladder Fire Truck and Bonaventure Company, Inc. who offered a Rosenbauer Platform Ladder Fire Truck. Both Fire Trucks were equipped fully loaded ready for service. The Rosenbauer's contract price was the lowest quoted which came in at \$1,363,278.00 and Pierce's contract price came in at \$1,499,582.93. It is Assistant Fire Coordinator Mack Pigg and my opinion that the Rosenbauer is the better of the two quoted and it will also save the County \$136,304.90 verses buying the Pierce.

I recommend that the Board take the following action:

1. Acknowledge the two quotes received.
2. Award the purchase to Bonaventure Company, Inc for the Rosenbauer Platform Ladder Fire Truck.

Thank you in advance for your cooperation of the above recommendations,



Minor Norman
Fire Coordinator

Kesha Buckner

From: Billy Beard <Billy.Beard@dfa.ms.gov>
Sent: Friday, May 21, 2021 3:42 PM
To: Shelton Vance
Cc: Kesha Buckner
Subject: RE: <EXTERNAL>: Rosenbauer

CAUTION! *External Content. Please use caution when opening attachments and links. Do not provide your username and password if requested.*

Shelton-

Good afternoon. Rosenbauer is offering a 15% discount which is consistent with the pricing they offered on the contract.

Let me know if you have any other questions. Thanks and have a great weekend.

Billy Beard CMPA, CMFM

Director, Bureau of Fleet Management
Department of Finance and Administration
billy.beard@dfa.ms.gov
601-359-5171

P.O. Box # 267 Jackson, MS 39205
501 North West St, Suite 701A
Jackson, MS 39201

From: Shelton Vance <Shelton.Vance@madison-co.com>
Sent: Friday, May 21, 2021 3:23 PM
To: Billy Beard <Billy.Beard@dfa.ms.gov>
Cc: Kesha Buckner <Kesha.Buckner@madison-co.com>
Subject: <EXTERNAL>: Rosenbauer



Billy,

I hate to keep bothering you, but a new vendor has shown up with a fire truck for us to consider. It is less expensive than the previous quote that I sent to you.

Do you agree that this quote from Rosenbauer is consistent with the state contract for this vendor's fire truck?

Thanks,
SV

Shelton Vance, CPA
County Administrator
Madison County
PO Box 608
Canton, MS 39046
601-855-5502 (voice)
601-855-5875 (fax)

| CONTRACT PRICING WORKSHEET For FIRE TRUCKS Only | | Contract No.: | 8200028187 | Date Prepared: | 5/20/2021 |
|---|--|--|--|---|-----------------------------|
|  | | STATE OF MISSISSIPPI / NASPO ValuePoint | |  | |
| Buying Agency: | Madison County, MS | Dealer/ Contractor: | Bonaventure Company, Inc./ Rosenbauer MN | | |
| Contact Person: | Shelton Vance | Prepared By: | Nolan LeBlanc | | |
| Phone: | 601-855-5500 | Phone: | 800-650-4900 | | |
| Fax: | | Fax: | 337-334-8885 | | |
| Email: | Shelton.vance@madison-co.com | Email: | nolan@bonafire.com | | |
| Product: | pumper | Description: | Rosenbauer 101' Cobra Platform | | |
| A. Product Item List Price Per Contract: | | | | | \$ 1,431,764.71 |
| B. Additional Options/Equipment | | | | | |
| Description | | Cost | Description | | Cost |
| Commander 3/16" Cab, 120,000 lb. crush tested | | included | 6kW PTO Hydraulic Generator w/elec. Cord Reel | | included |
| LED Headlights | | included | Line-X Black-Out Package | | included |
| SteerTek Front End W/ 17" Front Disc Brakes | | included | 101' 3-Section Articulating King Cobra Platform | | included |
| Henderickson ULTMAAX Rear Suspension | | included | Jib Boom Articulating 8' upto 85 Degrees | | included |
| Hot-Dipped Galvanized Triple Frame | | included | Galvanized Outriggers & Torque Box | | included |
| Cummins X-15, 565 Hp w/ 320 Amp Alternator | | included | Aerial Sections Galvanized & Painted Black | | included |
| V-MUX Multiplexing system | | included | 3-Part Aerial Swivel, Hyd/Water/Electric | | included |
| Weather Band Radio w/4-speakers system | | included | Rosenbauer Smart Aerial w/Joystick Controls | | included |
| Rear & Side Color Camera System | | included | (3) Smart Screen, Rear Bmpr/Turntable/Platform | | included |
| HD Alum Body w/Lifetime Warranty & Sub-Frm | | included | Smart Aerial Short-Jacking System | | included |
| Federal Q Siren w/dual controls & siren brake | | included | Outrigger Automatic Self-Leveling | | included |
| LED Scene Light Package | | included | Wireless Radio Remote Control | | included |
| Rear Traffic Arrow - LED | | included | Red LED Rung Lighting | | included |
| Waterous 2000 GPM Pump System | | included | Delivery & Familiarization Class for Department | | included |
| 5" Front Steamer Inlet | | included | MS State Acceptance (pump) test | | included |
| Whelen PS-Tank LED Tank Level Gauges | | included | | | |
| 500 Gallon Poly Water Tank | | included | Subtotal From Additional Sheet(s): | | \$ - |
| Rosenbauer EZ-Climb Fold-out Ladder to trn table | | included | | | Subtotal B: \$ - |
| | | | Line A + Subtotal B | | Subtotal C: \$ 1,431,764.71 |
| Contract Standard Discount - 15% | | | Contract Discount: | | \$ (214,764.71) |
| D. Subtotal C less contract discount | | | | | \$ 1,217,000.00 |
| Quantity Ordered: | 1 | X Subtotal C less contract discount: | \$ 1,217,000.00 | = | Subtotal D: \$ 1,217,000.00 |
| E. Trade-In(s) / Special Discounts / Other Allowances / Freight / Installation / Miscellaneous Charges | | | | | |
| Description | | Cost | Description | | Cost |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | Subtotal E: | | \$ - |
| Delivery Date: | | 60-90 Days | | G. Total Purchase Price (D+E): | |
| | | | | \$ 1,217,000.00 | |

| | | | |
|---|--|---------------------------------|---------------------------------|
| CONTRACT PRICING WORKSHEET For FIRE TRUCKS Only | | Contract No.: 8200028187 | Date Prepared: 5/20/2021 |
|---|--|---------------------------------|---------------------------------|



STATE OF MISSISSIPPI / NASPO ValuePoint



| | |
|--|--|
| Buying Agency: Madison County, MS | Dealer/ Contractor: Bonaventure Company, Inc./ Rosenbauer MN |
| Contact Person: Shelton Vance | Prepared By: Nolan LeBlanc |
| Phone: 601-855-5500 | Phone: 800-650-4900 |
| Fax: | Fax: 337-334-8885 |
| Email: Shelton.vance@madison-co.com | Email: nolan@bonafire.com |

| | |
|------------------------|--|
| Product: pumper | Description: Rosenbauer 101' Cobra Platform Equipment |
|------------------------|--|

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|---|---------------|
| A. Product Item List Price Per Contract: | \$ 172,091.76 |
|---|---------------|

B. Additional Options/Equipment

| Description | Cost | Description | Cost |
|---|----------|------------------------------------|-----------------|
| Additional Equipment with Cobra Platform 75064 Per the Attached List | included | | |
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| | | Subtotal From Additional Sheet(s): | \$ - |
| | | | ubtotal B: \$ - |

| | | | |
|----------------------------|--|-------------------|---------------|
| Line A + Subtotal B | | ubtotal C: | \$ 172,091.76 |
|----------------------------|--|-------------------|---------------|

| | | |
|----------------------------------|---------------------------|----------------|
| Contract Standard Discount - 15% | Contract Discount: | \$ (25,813.76) |
|----------------------------------|---------------------------|----------------|

| | |
|---|---------------|
| D. Subtotal C less contract discount | \$ 146,278.00 |
|---|---------------|

| | | | |
|----------------------------|---|----------|---------------------------------|
| Quantity Ordered: 1 | X Subtotal C less contract discount: \$ 146,278.00 | = | ubtotal D: \$ 146,278.00 |
|----------------------------|---|----------|---------------------------------|

E. Trade-In(s) / Special Discounts / Other Allowances / Freight / Installation / Miscellaneous Charges

| Description | Cost | Description | Cost |
|-------------|------|--------------------|------|
| | | | |
| | | | |
| | | Subtotal E: | \$ - |

| | | |
|----------------------------------|---------------------------------------|---------------|
| Delivery Date: 60-90 Days | G. Total Purchase Price (D+E): | \$ 146,278.00 |
|----------------------------------|---------------------------------------|---------------|

Madison County, MS Additional Equipment for 75064

| | Description | Qn. | Price | Total |
|--------|--|-----|----------|-------------|
| | KOC 2.5" FM x 3.093"/6 M Rgd, LW | 4 | \$45.00 | \$180.00 |
| | KOC 3.093"/6 FM x 1.5" M Rgd, LW | 2 | \$41.00 | \$82.00 |
| | KOC 3.093"/6 FM Swvl x 2.5" M NH, LW | 2 | \$65.00 | \$130.00 |
| | KOC 3.093"/6 Dbl FM, Swl, LW | 4 | \$48.00 | \$192.00 |
| | KOC 3.93"/6 M x 4" Storz | 1 | \$103.00 | \$103.00 |
| | KOC 3.093"/6 FM r/lug Sw x 4" Storz | 2 | \$125.00 | \$250.00 |
| | Leatherhead FAY-6, 6# Flat Head Axe, Yellow | 1 | \$53.00 | \$53.00 |
| | Leatherhead PAY-6, 6# Pick Head Axe, Yellow | 2 | \$57.00 | \$114.00 |
| | Axe Mounting Bracket, Set | 2 | \$40.00 | \$80.00 |
| | Superior FlameFighter, Bolt Cutter, #BC36, 36" | 1 | \$60.00 | \$60.00 |
| | PAC 1004, Tool Mnt, Handlelok, Clamp, Adj .125"-1.75" | 5 | \$35.00 | \$175.00 |
| | PAC K5029-1, Tool Mnt, Bolt Cutter Mounting Kit | 1 | \$43.00 | \$43.00 |
| | FlameFighter FF w/60"Fire Flap, Fiberglass Handle | 3 | \$46.00 | \$138.00 |
| | KOC cap, Disch, RL, 2.5" NH x 3.093"/6 M, CP, Chian | 5 | \$66.00 | \$330.00 |
| | KOC Plug, Intake, 3.093"/6 M, CP, Chain | 2 | \$62.00 | \$124.00 |
| | FlameFighter PB-51, 51" Crowbar | 2 | \$39.00 | \$78.00 |
| | South Park, CHR55Z01C, Crowbar Bracket Set, Chrome | 2 | \$35.00 | \$70.00 |
| | Leatherhead, 36" Halligan | 1 | \$210.00 | \$210.00 |
| | Leatherhead, LB-30, 30" Halligan Bar | 1 | \$196.00 | \$196.00 |
| | Paratech, 22-000591, 36" Claw Tool | 1 | \$300.00 | \$300.00 |
| | Paratech, 22-000605, Claw Tool Bracket | 1 | \$72.00 | \$72.00 |
| Incl'd | KOC 2.5" F NH RL Sw x 3.093"/6 M, 30 degree, Chromed Brass | 0 | \$260.00 | \$0.00 |
| | Streamlight, 44451 Fire Vulcan LED, Handlight with Truck Charger | 2 | \$180.00 | \$360.00 |
| | Streamlight, 90503 Survivor Hand Light w/120v/12v Charge Cord | 6 | \$130.00 | \$780.00 |
| | Dry Chem, 20 Lb. ABC Extinguisher w/ Bracket | 1 | \$112.00 | \$112.00 |
| | Water, 2.5 Gal. Pressurized Extinguisher w/ Bracket | 1 | \$135.00 | \$135.00 |
| | FireQuip 1.75" x 50', Single Jacket Hose, 1.5" cplgs | 8 | \$218.00 | \$1,744.00 |
| | FireQuip 1.75" x 50', Double Jacket Hose, 1.5" cplgs | 36 | \$281.00 | \$10,116.00 |
| | FireQuip 3.093"/6 x 50' Double Jacket Hose | 18 | \$357.00 | \$6,426.00 |
| | FireQuip 1.75" x 50' White DJ, 1.5" cplgs | 32 | \$112.00 | \$3,584.00 |
| | FireQuip 3.093"/6 x 50' White, DJ | 40 | \$176.00 | \$7,040.00 |
| | SnapTite 4" x 100' Hose w/ 4" Storz Couplings | 20 | \$687.00 | \$13,740.00 |
| | SnapTite 4" x 50' Hose w/ 4" Storz Couplings | 2 | \$418.00 | \$836.00 |
| | SnapTite 4" x 25' Hose w/ 4" Storz Couplings | 2 | \$304.00 | \$608.00 |
| | Avon Mfg, Soft Bottom High Rise Pack, Minuteman Wildland | 4 | \$238.00 | \$952.00 |
| | Avon Mfg, Soft Bottom High Rise Pack, Red | 4 | \$211.00 | \$844.00 |
| | Hebert 3" Hose Clamp with Mounting Bracket | 1 | \$331.00 | \$331.00 |
| | Hebert, HC-6, Screw Type Hose Clamp | 1 | \$460.00 | \$460.00 |
| | Hebert, C-BKT, Hose Clamp Bracket | 1 | \$51.00 | \$51.00 |
| | FlameFighter, RMFG, 2 lb. Rubber Mallet w/ Fiberglass Handle | 1 | \$14.00 | \$14.00 |
| | Dedication Plaque | 0 | \$0.00 | \$0.00 |
| | TFT New-Force, GF__1__, 1.5" NH Nozzle | 4 | \$605.00 | \$2,420.00 |
| | TFT New-Force, UM12-NF, 1.5" NH PRO/Pak | 1 | \$795.00 | \$795.00 |

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|--------|---|----|-------------|--------------|
| | TFT U-PN12, PRO/Pak Piercing Nozzle | 1 | \$190.00 | \$190.00 |
| | TFT U-B, PRO/Pak Bracket | 1 | \$97.00 | \$97.00 |
| | TFT SVFG 1.5" Vortex Nozzle w/Detent Valve and Grip | 8 | \$590.00 | \$4,720.00 |
| | TFT JTS250PS, 3.093"/6 ThunderFog Nozzle, Grip, Selectable Gal. | 2 | \$763.00 | \$1,526.00 |
| | TFT FSS9, Straight Tip, 1.5" Inlet, 1" Taper Outlet | 8 | \$74.00 | \$592.00 |
| Incl'd | Leatherhead, 3' HiViz O/L/Y, Drywall Hook w/ D Handle | 0 | \$73.00 | \$0.00 |
| Incl'd | Leatherhead, 6' HiViz O/L/Y, American Hook, Butt End | 0 | \$50.00 | \$0.00 |
| Incl'd | Leatherhead, 10' HiViz O/L/Y, American Hook, Butt End | 0 | \$62.00 | \$0.00 |
| Incl'd | Leatherhead, 12' HiViz O/L/Y, American Hook, Butt End | 0 | \$70.00 | \$0.00 |
| | SuperVac, 718G4H, PPV Fan, Honda Engine | 1 | \$2,475.00 | \$2,475.00 |
| | SuperVac, P164SE, Smoke Ejector | 1 | \$1,435.00 | \$1,435.00 |
| | Husky, HTV 12 x 14, 10 oz. Vinyl Salvage Cover | 4 | \$105.00 | \$420.00 |
| | Eikhart, 470 KIT, Spanner/Hydrant Spanner Set | 5 | \$171.00 | \$855.00 |
| | TFT, A3810, 4 Spanners Bracket | 1 | \$90.00 | \$90.00 |
| | TFT, AB1SP-NX-RC, 4" Stz rgd x 6" F NH S LH, Intake Valve | 1 | \$2,890.00 | \$2,890.00 |
| | TFT, ABS1SP-NX-PS, 4" Stz rgd x 6" F NH S LH, Intake Valve | 1 | \$1,200.00 | \$1,200.00 |
| Incl'd | Zico, AC-32, Wheel Chock, Horizontal Bkt | 0 | \$215.00 | \$0.00 |
| | TFT, AYNJ-NF, 2.5" x (2) 1.5" M, Gated Wye | 3 | \$315.00 | \$945.00 |
| | TFT, AYNJ-NF, 3.093"/6 F SW x (2) 1.5" M, Gated Wye | 3 | \$325.00 | \$975.00 |
| | SuperVac, K12 Rescue Saw w/(2) Carbide, (1) Blue Diamond (no kit) | 1 | \$2,350.00 | \$2,350.00 |
| | SuperVac, Shark III, Vent Max Rescue Saw, 20" Bar/Depth Gauge | 1 | \$2,325.00 | \$2,325.00 |
| | Streamlight, SL-25122, SL-20 Orange Handlight, 12v Led | 2 | \$100.00 | \$200.00 |
| | PhysioControl, 99425-000023 LifePak AED, Kit 2 | 1 | \$3,000.00 | \$3,000.00 |
| | MSA 10169711 RIT Pack (no cyl included) | 1 | \$4,585.00 | \$4,585.00 |
| | MSA 10127946, 4600/60 SCBA Cylinder | 1 | \$1,640.00 | \$1,640.00 |
| | MSA 10116927, Altair 5X LEL, +SO2, Gas Monitor | 1 | \$2,920.00 | \$2,920.00 |
| | MSA 10050985, Gas Monitor Cal Kit, Case, Reg. | 1 | \$660.00 | \$660.00 |
| | MSA 10117738, 4/Gas Monitor | 1 | \$430.00 | \$430.00 |
| | Argus MiTic Thermal Imiaging Camera, NFPA | 1 | \$6,100.00 | \$6,100.00 |
| | TNT, EBFCC28D, Battery Powered Hydraulic Combi Tool | 1 | \$10,000.00 | \$10,000.00 |
| | MSA G1 SCBA 4500 PSI G1FS422MA2C0LAR: THREADED REMOTE CONNECTION STANDARD HARNESS W/ CHEST STRAP ADJUSTABLE SWIVELING LUMBAR SOLID COVER REGULATOR AND HOSE SPEAKER MODULE LEFT CHEST PASS DEVICE RIGHT SHOULDER RECHARGEABLE BATTERY | 5 | \$5,155.00 | \$25,775.00 |
| | MSA10156424 4500PSI 45 MINUTE LP CARBON THREADED CYLINDER | 10 | \$1,135.00 | \$11,350.00 |
| | MSA G1 FACEPIECE, MED, PUSH TO CONNECT, 4 PT HEAD HARNESS | 7 | \$315.00 | \$2,205.00 |
| | | | | ----- |
| | | | | \$146,278.00 |